

True North Calibration

Is "Operational Excellence" a Buzzword or Your Next Strategic Imperative?
Joseph Anderson - President



AGCO | Airbus | Amazon | Apple | Aptiv | ASML | Baxter
Boeing | Bombardier | Bose | Boston Scientific
Caterpillar | Cummins | Delphi | Delta Faucet | Embraer
Over 1800 companies have already chosen
FNSS | Freightliner | General Electric | General Motors
Go-Go | Gulfstream | IBM | Lear | Lockheed Martin | Motorola
Now the choice is yours | NASA
NATO | Navy | Nike | Nokia | Northrop Grumman | Oracle
Pratt & Whitney | Purdue | Raytheon
Rolls-Royce | SpaceX | St. Jude Medical | Sub-Zero/Wolf
Zimmer | www.ipxhq.com



Operational Ecosystem Excellence?

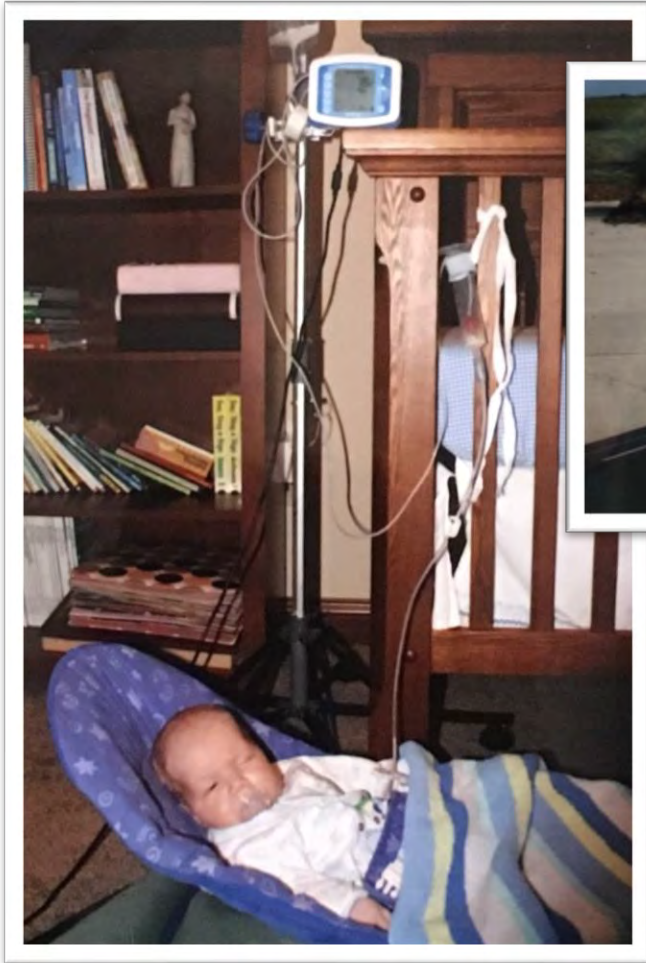
Rapidly evolving technology and digital trends are transforming the industrial ecosystem of tomorrow.

Is
ecosystem
calibration
really
needed?





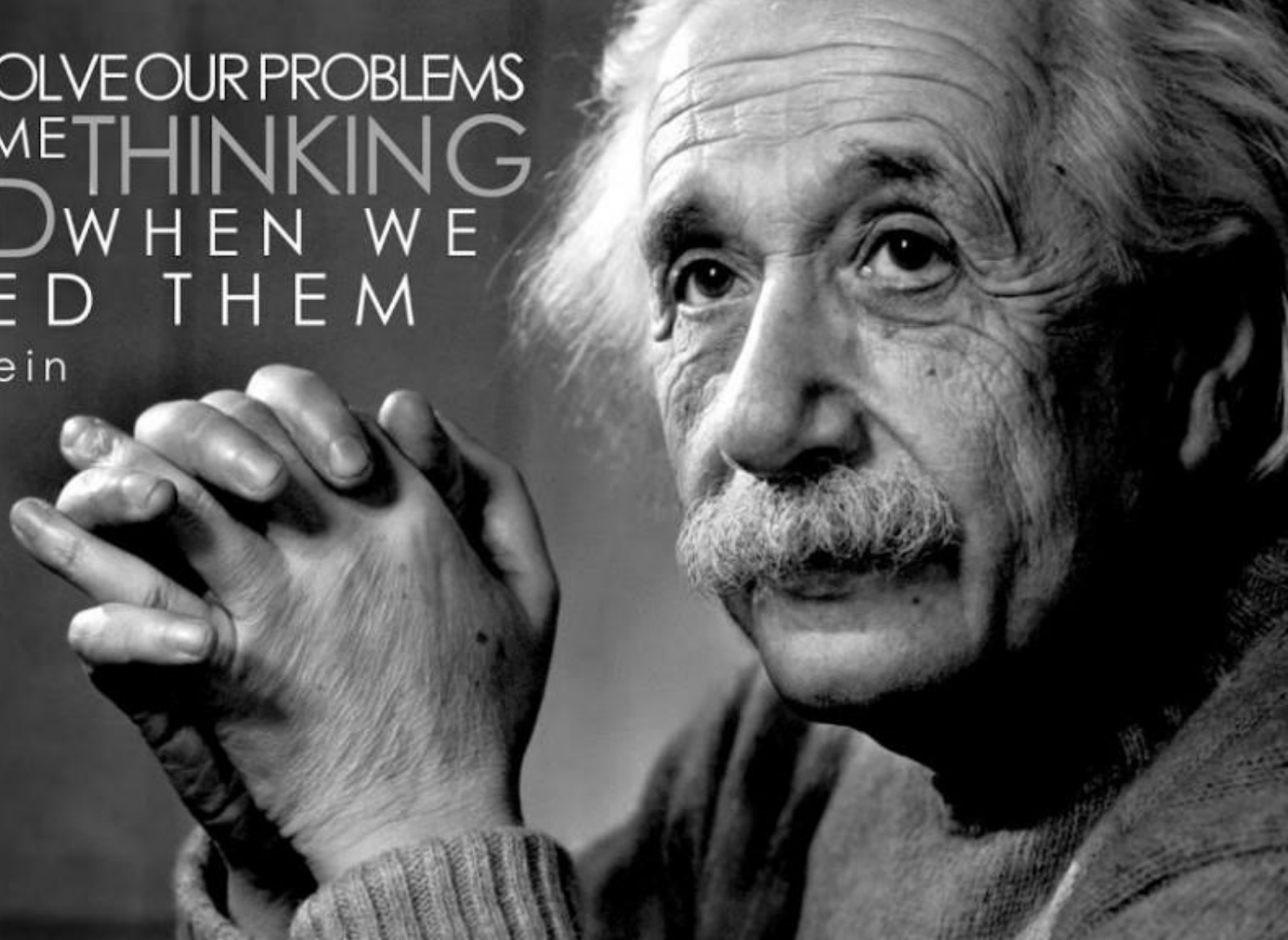
What can happen if you don't take this seriously?



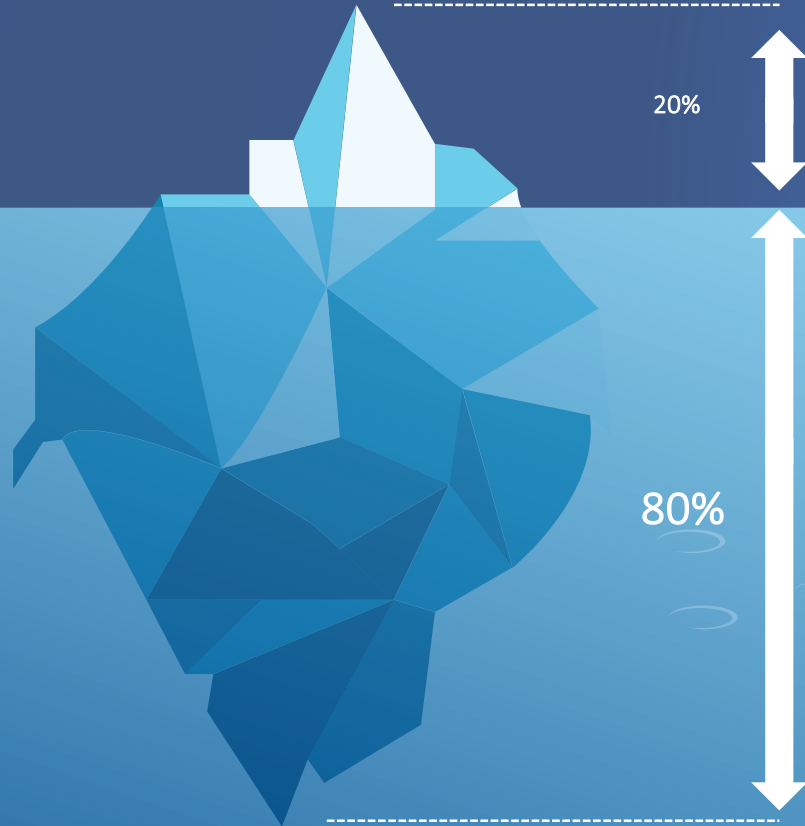
What can happen if you ~~don't~~ take this seriously?

WE CANNOT SOLVE OUR PROBLEMS
WITH THE SAME THINKING
WE USED WHEN WE
CREATED THEM

-Albert Einstein



Impact



Easily spotted and justified danger...

X Impact of Technology Change

- PLM
- Big Data Analytics
- Cloud Utilization
- Technology Integrated & Enabled Products



Threats below the water line...

10x – 20x Impact of Enterprise Change

- Workforce Development & Mindsets
- Integrated Process Excellence
- Enterprise Data Interoperability
- Compliance & Risk Management
- Modern & Sustainable Business Model



In order to achieve successful calibration for the landscape of tomorrow, businesses must improve their culture in conjunction with reshaping legacy business processes and systems.

Achieving sustained improvement requires the organization to address silo competency mind-sets, legacy capabilities, and global workforce dynamics.

Ecosystem Excellence: Product Development Future

More essential than individual success in each discipline is the digital connection between the disciplines; the connected tissue, the digital thread

Otherwise its merely digitalizing the workgroups, speeding up the silos, but retaining the barriers between reinforcing the traditional organizational structures



True North - Empowering your Ecosystem

Core business processes and their enabling systems represent the major organizational activities and functions used to perform work and conduct business.

These instances of conflict or redundancy will have a negative impact on the operational efficiency of an enterprise.





Excellence

People.

True North Business Model

Processes.

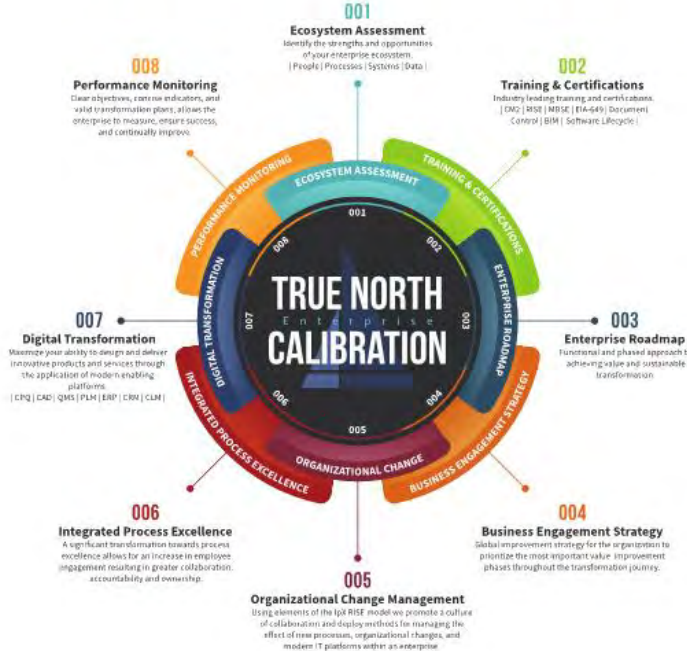
Tools.

Robust Digital Platform

Data.

Ecosystem Excellence

It starts with you



Stay Connected!

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True North for Enterprise Calibration

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